

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY	Fund Name:	General Fund
Prgm:	Exhibition Hall	510/00		Fund No:	1110

Mission:

The Alliant Energy Center of Dane County will manage and operate first rate venues for local, regional, national and international events. The facilities will consistently deliver superior, user-friendly services to all its customers, clients, tenants, visitors, guests and employees. The Center will be properly maintained and professionally and efficiently operated. The Center will benefit the community and citizens of Dane County by providing the economic and quality of life benefits related to its success in the convention, exposition, meeting and trade show industry and hosting entertainment, sporting, livestock exhibition, consumer and social events. The Center shall achieve these objectives with no General Fund operating subsidy.

Description:

The Exhibition Hall offers 100,000 square feet of continuous floor area plus approximately 30,000 square feet of lobby space. Activities and functions conducted in this facility include conventions, banquets, trade shows, consumer shows, antique shows and a variety of entertainment such as dances, stage presentations and smaller concerts. Among the events that use the entire Hall are: World Dairy Expo, Midwest Horse Fair, Madison Area Builders Home Show, Deer and Turkey Expo, Dane County RV Show, WEAC Teacher Convention, Madison Auto Show, Canoecopia, Garden Expo and Madison Fishing Expo.

	Actual 2006	Adopted 2007	2006 Carry Forward	Board Transfers	Budget As Modified	2007 YTD	Estimated 2007	Executive Recommended
PROGRAM EXPENSES								
Personal Services	\$1,471,334	\$1,497,700	\$0	\$0	\$1,497,700	\$478,120	\$869,400	\$1,702,800
Operating Expenses	\$734,300	\$1,502,600	\$70,136	\$0	\$1,572,736	\$874,702	\$1,530,800	\$1,544,900
Contractual Services	\$54,422	\$80,000	\$20,000	\$0	\$100,000	\$20,428	\$96,400	\$82,200
Operating Capital	\$126,958	\$212,500	\$431,053	\$0	\$643,553	\$350	\$643,553	\$256,500
TOTAL	\$2,387,014	\$3,292,800	\$521,189	\$0	\$3,813,989	\$1,373,601	\$3,140,153	\$3,586,400
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$286,917	\$274,600	\$0	\$0	\$274,600	\$231,336	\$287,300	\$287,300
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$3,883,254	\$4,349,700	\$300,000	\$0	\$4,649,700	\$2,104,554	\$4,427,000	\$4,678,500
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$122,906	\$132,700	\$0	\$0	\$132,700	\$53,350	\$123,000	\$143,100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$4,293,077	\$4,757,000	\$300,000	\$0	\$5,057,000	\$2,389,240	\$4,837,300	\$5,108,900
REV. OVER/(UNDER) EXPENSES	\$1,906,063	\$1,464,200			\$1,243,011			\$1,522,500
F.T.E. STAFF	13.800	13.800					13.800	13.800

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			Net Decision Items							2008 Adopted
DI#	2008 Base	01	02	03	04	05	06	07	Budget	
PROGRAM EXPENSES										
Personal Services	\$1,539,600	\$141,500	\$21,700	\$0	\$0	\$0	\$0	\$0	\$1,702,800	
Operating Expenses	\$1,484,100	(\$15,400)	\$76,200	\$0	\$0	\$0	\$0	\$0	\$1,544,900	
Contractual Services	\$80,600	\$200	\$1,400	\$0	\$0	\$0	\$0	\$0	\$82,200	
Operating Capital	\$0	\$256,500	\$0	\$0	\$0	\$0	\$0	\$0	\$256,500	
TOTAL	\$3,104,300	\$382,800	\$99,300	\$0	\$0	\$0	\$0	\$0	\$3,586,400	
PROGRAM REVENUE										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Revenue	\$274,600	\$12,700	\$0	\$0	\$0	\$0	\$0	\$0	\$287,300	
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Public Charges for Services	\$4,349,700	\$195,200	\$133,600	\$0	\$0	\$0	\$0	\$0	\$4,678,500	
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Miscellaneous	\$132,700	\$5,600	\$4,800	\$0	\$0	\$0	\$0	\$0	\$143,100	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$4,757,000	\$213,500	\$138,400	\$0	\$0	\$0	\$0	\$0	\$5,108,900	
REV. OVER/(UNDER) EXPENSES	\$1,652,700	(\$169,300)	\$39,100	\$0	\$0	\$0	\$0	\$0	\$1,522,500	
F.T.E. STAFF	13.800	0.000	0.000	0.000	0.000	0.000	0.000	0.000	13.800	

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2008 BUDGET BASE		\$3,104,300	\$4,757,000	\$1,652,700
DI #	AEC-XHAL-1 Event Changes			
DEPT	This decision item reflects the changes in the events that have occurred over the last year for 2007 and the projected changes for 2008.	\$382,800	\$213,500	(\$169,300)
EXEC	Approved as Requested	\$0	\$0	\$0
ADOPTED	Approved as Recommended	\$0	\$0	\$0
NET DI # AEC-XHAL-1		\$382,800	\$213,500	(\$169,300)

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NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE			Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-XHAL-2	Inflation			
DEPT	This decision item increases the rental rates 4%, rental equipment & electrical rates 4% and some expenses 3%.		\$99,300	\$138,400	\$39,100
EXEC	Approved as Requested		\$0	\$0	\$0
ADOPTED	Approved as Recommended		\$0	\$0	\$0
NET DI # AEC-XHAL-2			\$99,300	\$138,400	\$39,100
DI #	AEC-XHAL-3				
DEPT	No Decision Item 3 for this cost center.		\$0	\$0	\$0
EXEC	Approved as Requested		\$0	\$0	\$0
ADOPTED	Approved as Recommended		\$0	\$0	\$0
NET DI # AEC-XHAL-3			\$0	\$0	\$0
DI #	AEC-XHAL-4				
DEPT	No Decision Item 4 for this cost center.		\$0	\$0	\$0
EXEC	Approved as Requested		\$0	\$0	\$0
ADOPTED	Approved as Recommended		\$0	\$0	\$0
NET DI # AEC-XHAL-4			\$0	\$0	\$0

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DI #	AEC-XHAL-5	Munis Changes			
DEPT	These items are housekeeping items for AEC in the MUNIS General Ledger.		\$0	\$0	\$0
EXEC	Approved as Requested		\$0	\$0	\$0
ADOPTED	Approved as Recommended		\$0	\$0	\$0
	NET DI #	AEC-XHAL-5	\$0	\$0	\$0

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2008 ADOPTED BUDGET	\$3,586,400	\$5,108,900	\$1,522,500
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