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TRAVIS MYREN
Director of Administration

CHARLES HICKLIN
Controller

ADDENDUM # 1

DATE: June 10, 2010
TO: All Prospective Proposers
SUBJECT: **Request for Proposal # RFP 110049 New PBX Telecommunications System For Dane County Regional Airport**

The following addendum becomes a part of the above referenced RFP. All other terms and conditions remain in effect, unchanged.

A pre-proposal conference was held at the Dane County Regional Airport, 4000 International Lane, Madison, WI, June 9,2010.

The following individuals were present at the pre-proposal conference:

Name	Affiliation
Francisco Silva	Dane County Purchasing Staff
Jay Jacob	Dane County Regional Airport
Bill LeGore	Dane County Regional Airport
Jim Wood	CC&N
Kim Stoltz	CC&N
Mark Apodaca	CC&N
Fred Kunkel	Five Star Telecom
Tim Kerrick	Morse
Debra Forney	Altura
Mike Schwabe	TSG
Andy Sviatoslavsky	TSG
Scott Suchomel	CSI
Ron Golesh	Maron Structure
Steve Newcomer	Paetec
Colleen Suttery	NACR
Chip Kaufman	One Communications
Tim Kallio	Allied Technologies
Mike Chavalier	CTI Technologies
Kevin Meyer	AMI Telecom
Terry DeBauche	WI Wireless

Jay Jacobs gave a brief overview of the scope of the project.

The following is a listing of answers to questions received prior to the on-site/vendor conference.

1. Do you intend to have a full system flash cutover? Since we were Fujitsu, we have the ability to provide Interoperability that the airport could take advantage of allowing migration over time preventing any downtime during the cutover. Is this something you would be interested in learning more about?

We want a plan based on a complete cutover in one night. We are not interested in a longer cutover time.

Airport plans to scale are considered SSI (Security Sensitive Information) by Homeland Security. Staff will need to check with the Director of Engineering and see what he says. If we can provide them we will do so at the Vendors conference.

2. Can you tell me how I can obtain prints of the Dane County Airport - or will these be provided at the Bidders Conference on the 9th of June?

Airport plans to scale are considered SSI (Security Sensitive Information) by Homeland Security. Staff will need to check with the Director of Engineering and see what he says. If we can provide them we will do so at the Vendors conference.

3. My company provides a call accounting solution that will work with any PBX and meets all of your requirements (support of multiple locations, fraud detection, support of switched/VoIP networks, etc). We do not however provide PBXs. As I mentioned, we would work with any switch that you end up choosing and may be a way to save money.

Would you be open to receiving a proposal from us for the call accounting portion of the RFP?

We currently have a similar setup (a Fujitsu F9600 Telephone system, an AVT Voice Mail and @Comm call accounting software), and it is not as seamless as we'd like.

An independent (non-integrated) solution adds one more level of tech support, one more level of maintenance contracts and an out for tech support who have blamed the "other" software as the cause of an issue.

Because of this we would like the PBX, the Call Accounting and the Voicemail to be one seamless package.

4. 1.8 Contract Term & Funding-can you clarify what you are referring to regarding the two year contract? Are you referring to the terms & conditions in the RFP, maintenance, warranty, etc?

It shall include **complete maintenance** and **repair of all** system components, including **all parts, labor, and travel costs**, for 2 year(s)" is self-explanatory

5. 5.2.27.2-Basic analog telephones-is the bidder to supply the analog telephones or is the customer reusing present analog phones or supplying the phones?

Per 1.2.2 "Objectives As proposed, the project is to be a **turn-key** project, including delivery, installation and programming of **all hardware**, software, **equipment and components**." Turn-key in this instance means all hardware and equipment **including** digital and analog phones

The following is a listing of answers to questions received during the on-site/vendor conference.

6. Q: What are the Badging costs and procedures

A:

- 1) Applicant fills out the DCRA Fingerprint and Unescorted Access Application.
- 2) The form must be signed by a Company Authorized signer (see 7 below)
- 3) Must show DCRA badging staff
(Drivers License AND Original Social Security Card)
or
(Drivers License AND Original Birth Certificate)
or
A valid Passport.
- 4) Applicant gets fingerprinted (non-refundable \$45.00 fee)
- 5) When fingerprints clear (7-10 days) applicant must attend SIDA class
- 6) If SIDA passed applicant is issued a badge (refundable on return \$50.00 fee)
- 7) Authorized Signers must
 - a. Fill out above PLUS have a letter of authorization from Company
 - b. Perform steps 3) through 6)
 - c. Attend Authorized Signers class
- 8) Authorized Signer Class lasts ½ hour is given Tuesdays 9:30am and 2:30 pm
- 9) SIDA class lasts 1-2 hours and is given Tuesdays 10:00am and 3:00 pm
- 10) Non-Movement Area (NMA) driving class lasts ½ to 1 hour is given Tuesdays after SIDA class.

7. Q:

A: The new system will terminate at patch panels, in patch racks, and need to be staged so the old setup can temporarily be moved while the new system is install and brought online.

The following is a listing of clarification answers to questions received up until June 10, 2010

8. What is the maximum distance of the copper Cat. 3 from the demarc to the seven remote locations (chiller plant to Comm.6)?

Comm. 1 (Demarc) to Maintenance Shop = < 4,272 ft

Comm. 1 (Demarc) to Chiller Plant = unk, < 2,000 ft

Comm. 1 (Demarc) to Exit Plaza via New Parking Ramp Comm. room = 1390 ft

Comm. 1 (Demarc) to Rental Kiosks via New Parking Ramp Comm. room = 1749 ft

Comm. 1 (Demarc) to Comm.2/3 = 290 ft

Comm. 1 (Demarc) to Comm.4 = 335ft

Comm. 1 (Demarc) to Comm.5 = 692ft

Comm. 1 (Demarc) to Comm.6 = 746ft

9. Please elaborate on the use of multiple MWIs on a single station. The set will obviously have but one physical lamp.

Under our current setup there are 12 or 24 programmable buttons, each with it's own led lamp. If we program a specific button for messages it flashes. We can program any one of the 12/24 buttons to perform this feature. As some of our phones have two voicemail or more tied to them (i.e. Reception x200 also has Voice Mail for lost and found x 225) we would like to see if it's possible to program two MWI per phone

10. Will DCRA be storing the Fuji onsite at a secure, temperature optimized storage location owned and controlled by you?

Yes

11. Please elaborate on the requirement in this bullet and 5.2.25.

No stand alone 110 punch-down blocks will be utilized. Our current system has all ports punched down to cat-5e 48 port patch panel. The use of a 110 "STYLE" patch panel is allowed as long as each one port connects to each one RJ-45 jack.

12. Does the 175 basic analog telephones required in this bullet and the 175 analog ports from 5.2.26.2 imply that only ONE analog instrument is on each port? If not, what is the maximum number of analog sets "daisy chained" on a single PBX physical port?

The will be only one analog device per port. No daisy chaining.

13. Please explain the interaction requested from a PBX to Microsoft Access?

Reports should be in a compatible format that will support MS Access Queries. IOf new reports are required programs such as Crystal Reports are not end-user friendly.

14. Q: What are the UPS specs for run-time and VA (wattage)

A: We have emergency power generation that switches un in a few minutes. Run-time is not as important as is the load it must carry. As the call accounting, voice mail, and pbx should be integrated then the ups must support the entire system.

15. Q: What is the breakout for quantities and styles of phones?

A: Clarification creates the following changes

- a- Remove the requirement for phonesets to be included as attic stock as the number is now figured into the numbers
- b- As installed system should be carded for 200 analog ports
- c- As installed system should be carded for 250 digital ports
- d- As installed system should support up to 200 virtual ports
- e- As installed proposal should include 250 digital phones
 - 1. 45 Top Level (32 button telephones)
 - 2. 70 Mid Level (24 button telephones)
 - 3. 130 Low Level (12 button telephones)
 - 4. 5 Receptionist Stations with 32 Busy Lamp Field (BLF) buttons
- f- As installed proposal should include 200 analog phones

5.2.3 As part of the original installation the system shall have 32 unallocated preconfigured stations ~~(phones)~~, (ports, extensions, etc.) without the need for adding expansion units or cabinets.

Additionally the system shall have a minimum of 16 handsets and cords as attic stock.

5.2.26.2 As initially installed, the system must be carded for 8 standard analog trunk (POTS) ports that are Caller ID capable and the capacity to be expanded to 16 standard analog trunk (POTS) ports. (Note: do not quote either DID or PBX trunk ports).

As initially installed, the new system must be carded for **200** (or nearest card port multiple) analog station ports with the capability to expand by only adding cards and programming to 250 analog ports.
(Note - the current system is utilizing 156 analog station ports).

As initially installed, the system must be carded for **250** (or nearest card port multiple) digital station ports with the capability to expand by only adding cards and programming to **300** digital ports.
(Note - the current system is utilizing 142 digital station ports).

As initially installed, the system must be carded for **200** (or nearest card port multiple) virtual station ports with the capability to expand by only adding cards and programming to **250** virtual ports.
(Note - the current system is utilizing 90 virtual station ports).

5.2.27.1 There will be a total of **250** digital telephones required at installation.

45 Top Level (32 button display full duplex speakerphone style telephones).

70 Mid Level (24 button display full duplex speakerphone style telephones).

130 Low Level (12 button display full duplex speakerphone style telephones).

5 Receptionist Stations with 32 or more Busy Lamp Field (BLF) buttons.

5.2.27.2 There will be a total of **200** basic analog telephones required at installation.

Please acknowledge receipt of addendum(s) on the bottom of the Signature Affidavit when you submit your proposal.

If you have any questions regarding this addendum, please contact me at 608/267-3523.

Francisco Silva, CPPB
Purchasing Agent