



## IFM Grower Profile - West Star Farm LLC

### Farm Overview

Located on 40 acres just seven miles east of Madison, WI, in the town of Pleasant Springs, West Star Farm is a family-owned organic farm that specializes in growing wholesale produce and a variety of vegetable, herb and flower plants. West Star is dedicated to providing with the highest possible quality of certified organic plants and produce along with excellent service. West Star sells to markets, grocers and restaurants in Wisconsin and the Midwest.

### Contact Information

George, Sandy, Randy, and Tanya Kohn, Owners  
2002 Waunona Way / Madison, WI 53713  
(608) 239-7570, [information@weststarfarm.com](mailto:information@weststarfarm.com)  
<http://www.weststarfarm.com/>



### Wholesale Produce

| Produce type      | Months available   | Units                      |
|-------------------|--------------------|----------------------------|
| Salsify           | June, July, August | By weight                  |
| Squash- butternut | August to November | By case, weight, or pallet |
| Squash- acorn     | August to November | By case, weight, or pallet |
| Potatoes          | August to November | By case or weight          |
| Bedding Plants    | April to June      | Trays                      |

### What Buyers Need to Know

- Certifications: Organic (MOSES)
- Delivery: Madison and Milwaukee areas
- Product liability insurance: \$1M
- Food safety policy: Written on-farm food safety plan in place
- On-farm storage availability: Refrigerated storage
- Standard packaging: Yes
- Billing process: Net-30, Check
- Produce grading standards: USDA Grading
- Advance notice of orders preferred: Three days
- Return policy: There is an established return policy
- Contracts: Contracts preferred